**Nombre - apellido**

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| --- | --- |
| **Dirección:\_\_\_\_\_\_\_\_\_**  **English : B1-B2 | Spanish : Native**  **Citizenship: Mexican (Stamp 2)** | **email:\_\_\_\_\_\_\_\_\_\_\_\_\_**  **Phone: +353 \_\_\_\_\_\_\_\_\_\_\_\_\_**  **Part time / full time Summer season** |

**Good personal presentation skills |To be friendly, polite and helpful. | To be patient and diplomatic when dealing with complaints | Flexibility and reliability, with a willingness to work weekends and evenings | Stamina and efficiency | Good memory.**

**PROFESSIONAL EXPERIENCE**

**2015-2017 Sales Representative – Termo Calderas S.A. - Mexico**

* Providing a good client experience through product knowledge
* Overachieved sales targets by 150%
* Building effective working relationships with customers in order to understand their individual requirements and supply them with the best products.
* Dealing with customers by phone, email and face to face in order to close sales, up-sell and manage relationships (B2B);
* Making outbound calls to existing and new customers;
* Ensure the front-line service is exciting and attentive

**2010-2015 Warehouse assistant – Termo Calderas S.A. de C.V. - México**

* Making outbound calls to existing and new customers;
* Answering clients´ requests via phone, email, and face to face to close sales, up-sell and manage relationships;
* Proposed outbound sales strategy to expand the leads and contacts;.

**EDUCATION:**

**2017- CES Dublin - English Course**

**2015-2017 Tecmilenio University – Bachelor degree in International Business.**

**2011-2014 Technical High school Álvaro Obregón – Mechatronics Technician.**

**Courses:**

**México / 2017 Diploma in artisan beer**

**México / 2016 Diploma in strategy sales**

**México / 2015 Diploma in supply chain**

**México / 2013 Diploma in warehouse management**

Im currently seeking employment. I am hard working, reliable, responsible and punctual. I work well on my own initiative, and aIso as part of a team. I am focused in achieving the requirements needed, and pay attention to details.

NOTES:

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